Bob- This is Angel from SalesQB. We help companies with 0-10 salespeople leverage the tools used by Fortune 500 companies for a fraction of the cost. We use a 6-step process to better leverage sales process, people and management. If you are interested, I can send over a short research briefing we created on the topic?

Once you have had a chance to review the document, I would like to schedule you with one of our salesQBs for a high-level 15 minute to see if some of our toolbox might help you better utilize your salesforce and increase sales.

How does Tuesday at 3:05pm work (note don’t do 3:00pm, 3:30, etc. do 3:05, 3:35, etc)

**Potential Objections**

We are ok/set-

What is it you do to increase sales?

How much does it cost?

What is it you guys do?

Hi X -- This is NAME, I’m calling from Profit Squared -- an SMB focused that has added well over a Billion dollars in revenue growth to US companies in the last decade.

One of our founding partners has relocated to Palm Harbor from San Francisco -- and I am scheduling calls with a few local business owners this month.

Are you open to having a 15-minute call with Jak -- and I can also send you a download-link for: The 6-LAWS OF ASSURED REVENUE GROWTH FOR SMALL BUSINESS. It is the result of a 10-year of study by our founding partners.

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FAQ & Prybars

What does he want to talk to me about?

Who is Jak/who are these founding partners (Jim, Jak, & jose (just kidding) Jim M, Jak P, Doug H, AJ Cohen, Jeff Wolfberg, Henri S, )

What companies have you worked with?

What are you selling?

When will he call me?

Why do I want to talk with him?

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